

2015

# ONE, TWO, FREE.



*Start choosing the unmatched flavor of Minor's® bases and concentrates and get one month of products free with purchase.*

*See details on back.*



## ONE, TWO, FREE.

[flavormeansbusiness.com](http://flavormeansbusiness.com)  
1-800-243-8822

# FLAVOR MEANS BUSINESS. MINOR'S® KNOWS BOTH.



Switch to qualifying *Minor's* bases and concentrates, and after three consecutive months of purchases between 1/1/15–2/29/16, you'll receive a rebate for the average monthly cost of the products you converted to. Open to operators who have not ordered qualifying *Minor's* product(s) within the last 6 months (or since 7/1/14). See details below.

Example: Month 1: \$1,000 spent on products; Month 2: \$3,000; Month 3: \$2,000. Average Purchases = \$2,000/month. Rebate = \$2,000.

## Instructions:

1. Complete, sign, tear off and return the signed Operator Agreement Form (shown at bottom) with any required documents listed in the offer details below to a Nestlé Professional broker sales representative in-person, via email or fax no later than 11/30/15 (see contact section below).
2. Order any qualifying *Minor's* bases or concentrates you have not ordered within the last 6 months (or since 7/1/14) for 3 consecutive months between 1/1/15 and 2/29/16. Qualifying *Minor's* bases and concentrates include all *Minor's* bases and concentrates. All formats and pack sizes qualify for this offer.
3. Complete and send in this original *Minor's* One, Two, Free Reward Form (shown on right), and attach proof of purchase showing 3 consecutive months' purchases of *Minor's* bases or concentrates via email, fax or mail (see contact information section below) by 3/15/16. See full details below.

## Contact Information

Supply Operator Agreement and New Business Reward Form to any of the below:

EMAIL: [customerservice@us.nestleprofessional.com](mailto:customerservice@us.nestleprofessional.com)

PHONE: 1-800-243-8822 FAX: 1-888-326-1379

MAIL: *Minor's* One, Two, Free Offer

P.O. Box 457  
Rogers, MN 55374-1618

## Minor's One, Two, Free New Business Reward Form

Name \_\_\_\_\_

Title \_\_\_\_\_

Operation Name \_\_\_\_\_

Type of Operation \_\_\_\_\_

Business Phone \_\_\_\_\_

Email Address \_\_\_\_\_

Business Address \_\_\_\_\_

City/State/ZIP Code \_\_\_\_\_

Primary Base Distributor \_\_\_\_\_

City/State/ZIP Code \_\_\_\_\_

Nestlé Professional Broker Sales Representative and Company Name \_\_\_\_\_

Yes, I'd like to receive future information from Nestlé Professional via mail and email.  
Visit [nestleprofessional.com](http://nestleprofessional.com) to view the privacy policy.

[FlavorMeansBusiness.com](http://FlavorMeansBusiness.com)

## REBATE ESTIMATED CASH REWARD: \$ \_\_\_\_\_

(Total cost of purchases for first 3 months ÷ 3)

*Minor's* One, Two, Free New Business Reward Offer: Open to operators located in the 50 US & DC, 18 and older who have not ordered qualifying *Minor's* product(s) within the last 6 months (or since 7/1/14). To receive your "free month" rebate, you must do the following:  
a) Commit to converting to at least 1 qualifying *Minor's* product for 1 full year from the date you sign the Operator Agreement. Operators who ordered competitive product in previous year will be required to submit an invoice showing previous purchase of competitive product within last 3 months with their signed Operator Agreement (below) to their Nestlé Professional broker sales representative in-person or via email or fax no later than 11/30/15. Operators who do not purchase competitive product will not be required to send additional documentation other than agreement.  
b) Purchase three consecutive months of *Minor's* products you have not ordered within the last 6 months (or since 7/1/14) between 1/1/15 and 2/29/16 ("Promotion Period"). Complete and send in this original *Minor's* One, Two, Free Reward Form (shown on right), and attach distributor invoices or tracking reports showing three (3) consecutive months' purchases of qualifying *Minor's* products purchased during the Promotion Period via email, fax or mail (see contact information section below) by 3/15/16. Qualifying products must be circled or highlighted. No handwritten invoices or sales history receipts will be accepted. Validated distributor invoices or tracking reports must include the following information: Distributor name and Address, Operator Name and Address, product purchase date, product SKU number, brand name, product description, pack size and price.  
c) Qualifying operators will receive a one month rebate. The free month rebate amount will be determined from the average purchase totals calculated from the three consecutive months of qualifying products shown on the invoices. The "monthly average" will then be reimbursed to the qualifying operation. Rebate will be given to foodservice operations and must be in conformance with the operator policies. Limit one rebate per operator/account. Please allow 8–10 weeks for processing. Nestlé Professional reserves the right to cancel this promotion at any time. This offer is not available to distributors, vending or office coffee service operators. Not responsible for lost, late, stolen, misdirected or illegible requests. Federal, state and local taxes are the sole responsibility of the recipient. Good only in the US. Void where restricted or prohibited by law. This original certificate cannot be assigned or transferred and cannot be combined or used with any other offer.  
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Complete and sign this form, tear off and return to a Nestlé Professional broker sales representative in-person, via email or fax by 11/30/15 (see contact section above).

## Operator Agreement

Operator agrees to the following:

1. I agree to convert and purchase qualifying *Minor's* bases or concentrates for a minimum of 12 months from the date on this signed agreement.
2. I do not currently purchase the qualifying *Minor's* product(s) and have not purchased them in the past 6 months (or since 7/1/14).

New qualifying *Minor's* products agreed to purchase: \_\_\_\_\_

3. Estimated monthly purchase total of current base products \$ \_\_\_\_\_ Current product purchased \_\_\_\_\_

Authorized Employee Name (printed)	Authorized Employee Signature	Phone Number
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Operation Name \_\_\_\_\_ ZIP Code \_\_\_\_\_ Nestlé Professional Broker Sales Representative and Company Name \_\_\_\_\_ Date \_\_\_\_\_



*We appreciate your business and the chance to bring convenient scratch-made flavor to your kitchen.*

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